



GTA September Newsletter

September 2007

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Gorge Technology Alliance Mission

Our mission is to promote

In this edition of the Gorge Technology Alliance newsletter you'll find items of interest to the community and some that are specific to the GTA. You are welcome to respond to amanda@crhta.org about any newsletter items.

• **September Meeting of the GTA**

The September meeting of the Gorge Technology Alliance will be held on Tuesday, September 25, 2007 at the Port of Hood River Boardroom. The meeting starts at 6:30 p.m. with networking, followed by a brief business meeting then the main speaker. This meeting will feature a presentation by Entrepreneurs Foundation of the Northwest (EFNW). EFNW assists companies with the implementation of a community involvement program that matches their corporate culture and philanthropic interests with the many needs in the local community. Click [here](#) for more information about EFNW.

GTA meetings provide an opportunity for high tech entrepreneurs to network with one another and to learn from educational presentations.

• **Biz-Talk: Reducing Your Capital Gains and Inheritance Taxes**

BizTalk is a free workshop offered by Columbia Gorge Community College SBDC. The next BizTalk is scheduled for Tuesday, September 11th from 5:30 - 7:30 pm at Erin Glenn Winery, 710 E. 2nd St., The Dalles.

• **SBDC's Offer Business Support**

Small Business Development Centers (SBDCs) provide small business owners with training and free counseling on day-to-day business operations. SBDCs can help business owners develop business plans, establish bookkeeping

the technology business sector of the Columbia River Gorge and build new alliances to strengthen our surrounding communities.

We focus on "lifestyle entrepreneurs;" individuals who take advantage of the area's recreational resources and business opportunities, combining their drive for recreational activities with an industry cluster that continues to expand.

[Visit our website](#)

systems, or map out business strategies.

Local Offices:

Linda Johnson is the SBDC Certified Business Advisor for Klickitat County. Scheduled advising hours in Goldendale are usually every other month on the 2nd Tuesday. Upcoming scheduled dates are September 11 and November 13, 2007. Meetings with clients are by appointment only at the WSU Learning Center and appointments can be scheduled by either calling Linda directly (509) 454-7612, or by calling (509) 773-5620. [Click here for more information](#)

The SBDC at Columbia Gorge Community College provides services in Hood River, Wasco, Sherman, Gilliam and Wheeler counties. Walk-ins are welcome. Business counseling, assistance with Quickbooks, help with buying and selling businesses, financing business expansion are

occasional exporters with the tools to grow their international business, and offers current exporters a forum for discussing special issues in export business development.

International trade specialists will provide professional advice on:

- Developing an Export Plan and Export Pricing
- Identifying and Selecting International Markets and Partners
- Payment Options and Export Financing
- Export Shipping and Export Controls/Compliance

Additional information is posted under the "Events" section at <http://www.buyusa.gov/oregon/>

• **Take the GTA Survey!**

We have had 51 responses to our GTA survey. If you have not yet had the opportunity to take the survey, please click the link below. We have designed this survey to get a better understanding of your opinion of the GTA'S goals, how we can improve meetings, and determine which meeting topics are important to your business.

[Click here to take survey.](#)

• **Insitu Announces Integrator**

August 7, 2007- Insitu, Inc. announced that it has designed and is presently conducting development flight tests on a new UAS known as INTEGRATOR. In response to warfighter requests Insitu created the Integrator system to modularly meet a broad range of mission needs and capabilities.

• **Calendar of Events**

9/11/07: Hood River PubTalk at 5:30 p.m. at Horse and Hound Pub.

9/11/07: BizTalk, 5:30 at Erin Glenn Winery in The Dalles.

9/20/07: "Export Strategies, Tools and Techniques" seminar in Portland from 7 a.m. to 3:30 p.m. at the Port of Portland Building. \$75 per person.

9/25/07: Gorge Technology Alliance meeting featuring a

presentation by Entrepreneurs Foundation of the Northwest (EFNW). 6:30 p.m. at Port of Hood River.

10/8/07: TCI tour highlighting rural industry clusters, including the GTA.

10/8/07: "Export Strategies, Tools and Techniques" seminar in Bend from 8 a.m. to 4:30 p.m. at the Shilo Inn.

- **Submit your News!**

If you have news that is pertinent to GTA members or activities, please pass it along to Amanda at amanda@crgta.org. News items are needed by the end of each month for inclusion in the next month's newsletter.

- **Subscribe/Unsubscribe**

You are welcome to pass along this newsletter to employees, friends, suppliers and business partners that may have an interest in the GTA or the news contained in this newsletter. To subscribe to the newsletter, please contact the GTA at amanda@crgta.org. Past editions of the newsletter are posted to our website.

To unsubscribe from this newsletter, please click on the "safe unsubscribe" icon below.

